



# Data – *The Critical Investment*



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# Definition of a System

**TechEncyclopedia** More than 20,000 IT terms  
Results found for: **system**



1. **Hardware** A group of hardware components that interact to perform a task.
2. **Software** A "computer system" is made up of the CPU, operating system and peripheral devices.
3. **People** An "information system" is a computer application made up of the database, the data entry, update, query and report programs.....
4. **Data** "The system" often refers to the operating system, the master control program that runs the computer.

# Some Facts About Data



- Good Data Is the *Foundation* of Every System.
- If Maintained Properly, Its *Life Is Longer* Than the System That Uses It or the Hardware It Runs on.

# Good Data Allows You To:



- Know Where Your Assets Are in Relation to Your Customers.
- Operate and Maintain Your System Efficiently.
- Operate Your Business Processes Effectively.
- Know Where Money Is Being Spent in Relation to Revenue.

# But, How Is Data Perceived?



- As Someone Else's Job
- Maps Never Being Right
- There's Not Enough Time For It
- The Information Is Not Correct
- Technology Will Make Data Better
- A Time Consuming Process

# An Example:

Medium Sized Investor Owned Electric Utility



- 50,000 Square Mile Service Territory
- Approximately One Million Customers
- Eight Operating Divisions

# The Typical Steps:

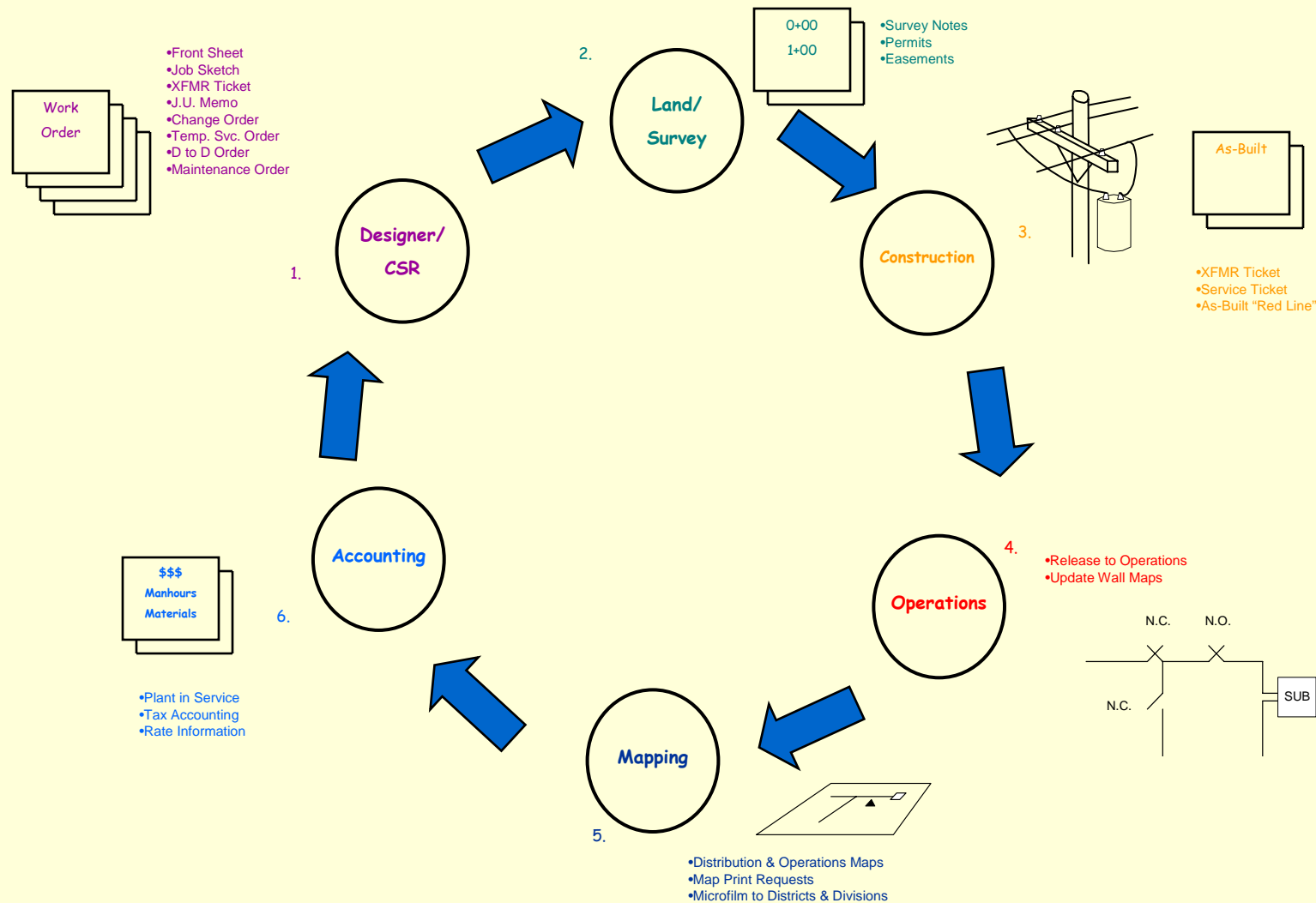
Medium Sized Investor Owned Electric Utility



- 
- Customer/Developer Request
  - Designer/Estimator
  - Survey/Right of Way
  - Construction
  - Operations
  - Mapping
  - Accounting/Records

# Another View:

## Medium Sized Investor Owned Electric Utility



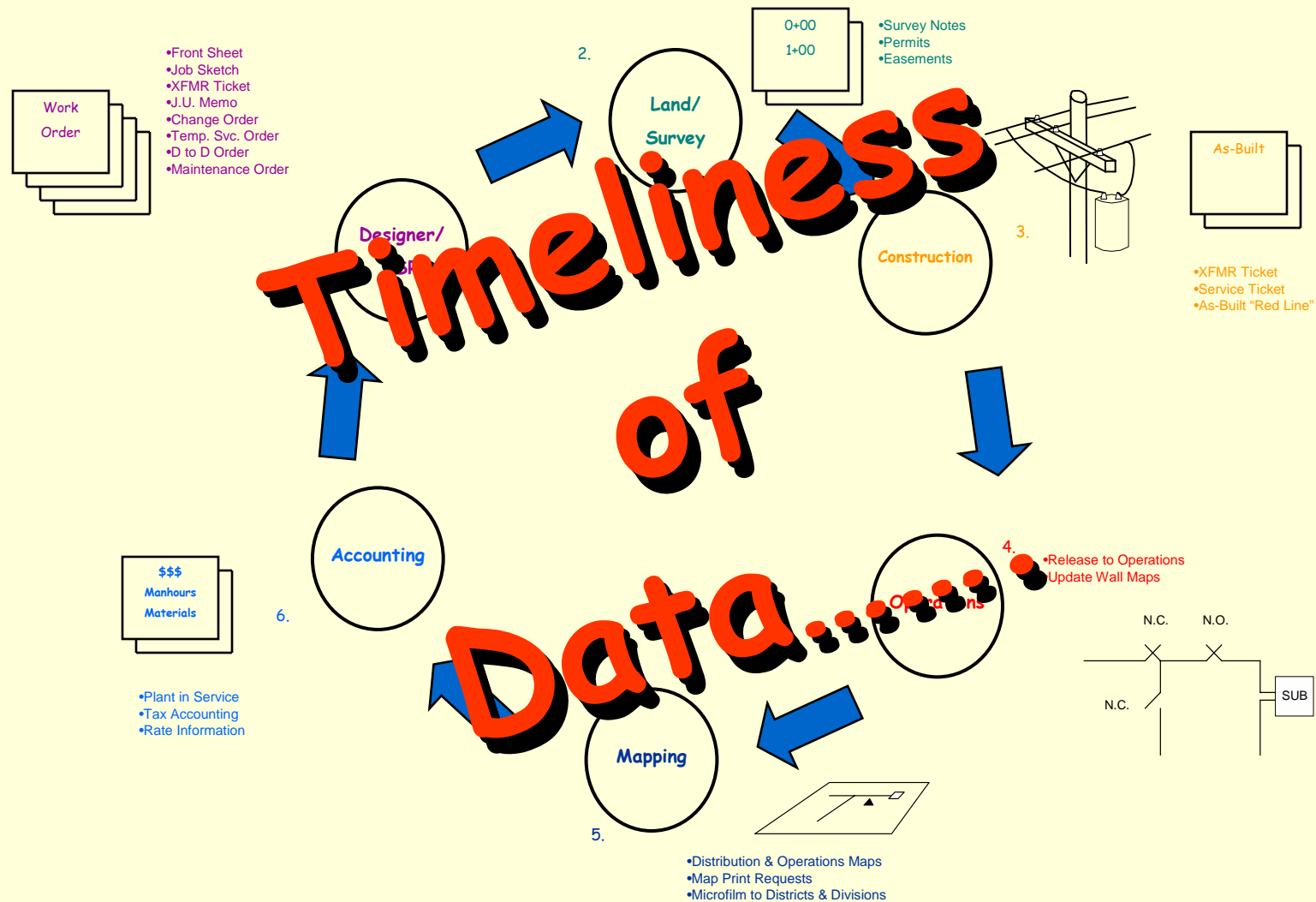




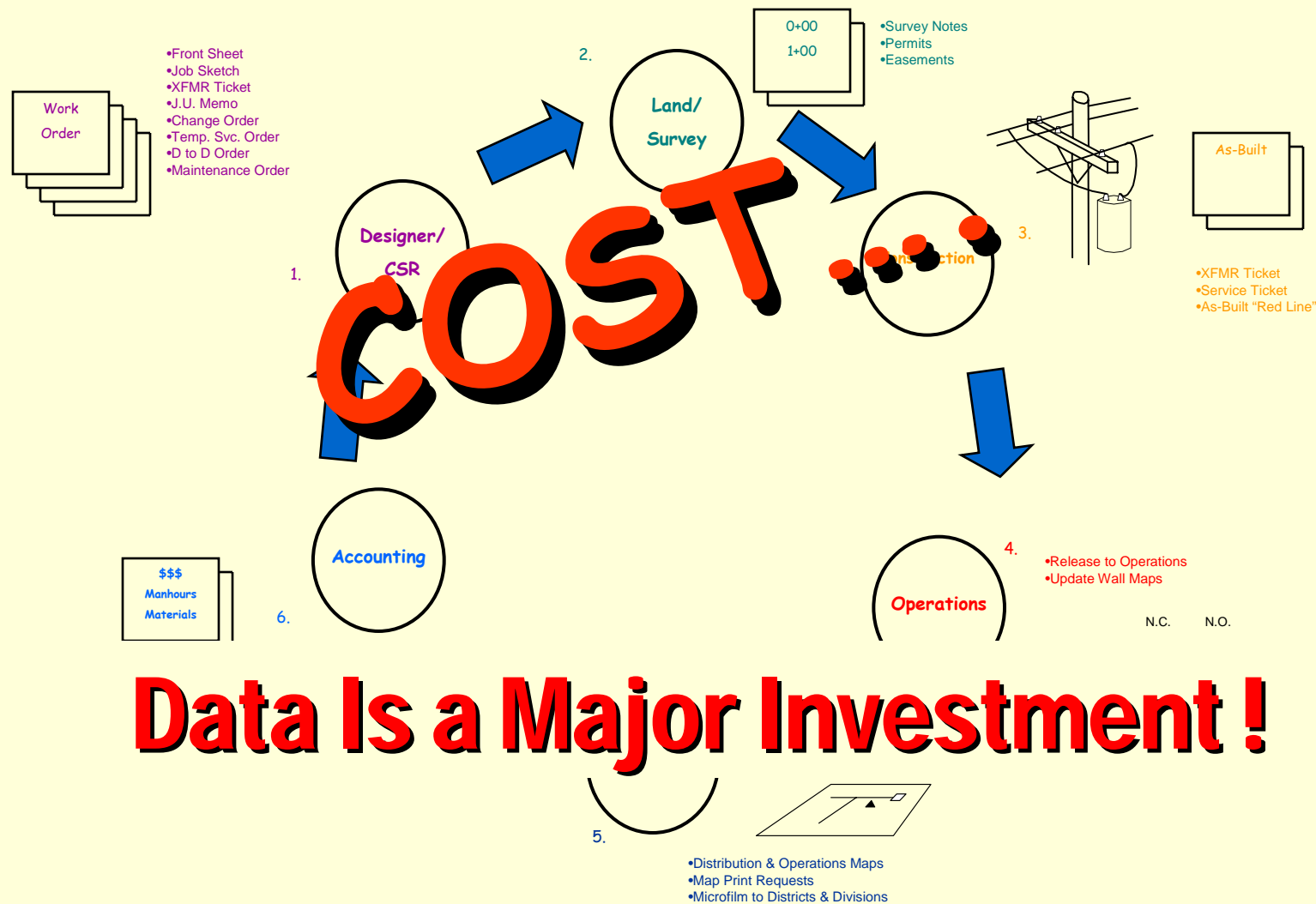
OK . . .

So What's The  
Problem ? ? ?

# A Problem is:



# Another Problem is:



## Data Is a Major Investment !

# Where Should A Major Focus Be?



- People
- Work Processes
- Functional Requirements
- “High Return” Applications
- “Phased” Approaches
- Total Corporate Commitment
- ***Data Maintenance***

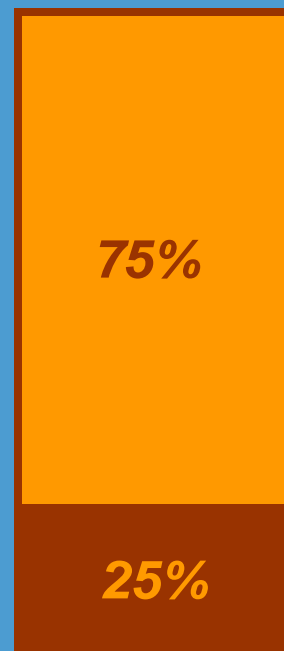
# Who Is Responsible?



**Everyone  
in the  
organization**



# My Opinion . . . .



■ *People, Culture, Business Rules, Data, etc.*

■ *Systems or Technology*

# Is Data A Corporate Asset?




*If you consider buildings, furniture, vehicles, or new computer systems as corporate assets.....*

***THEN DATA MUST BE CONSIDERED A  
SIMILAR KIND OF ASSET.***

# Protect the Investment

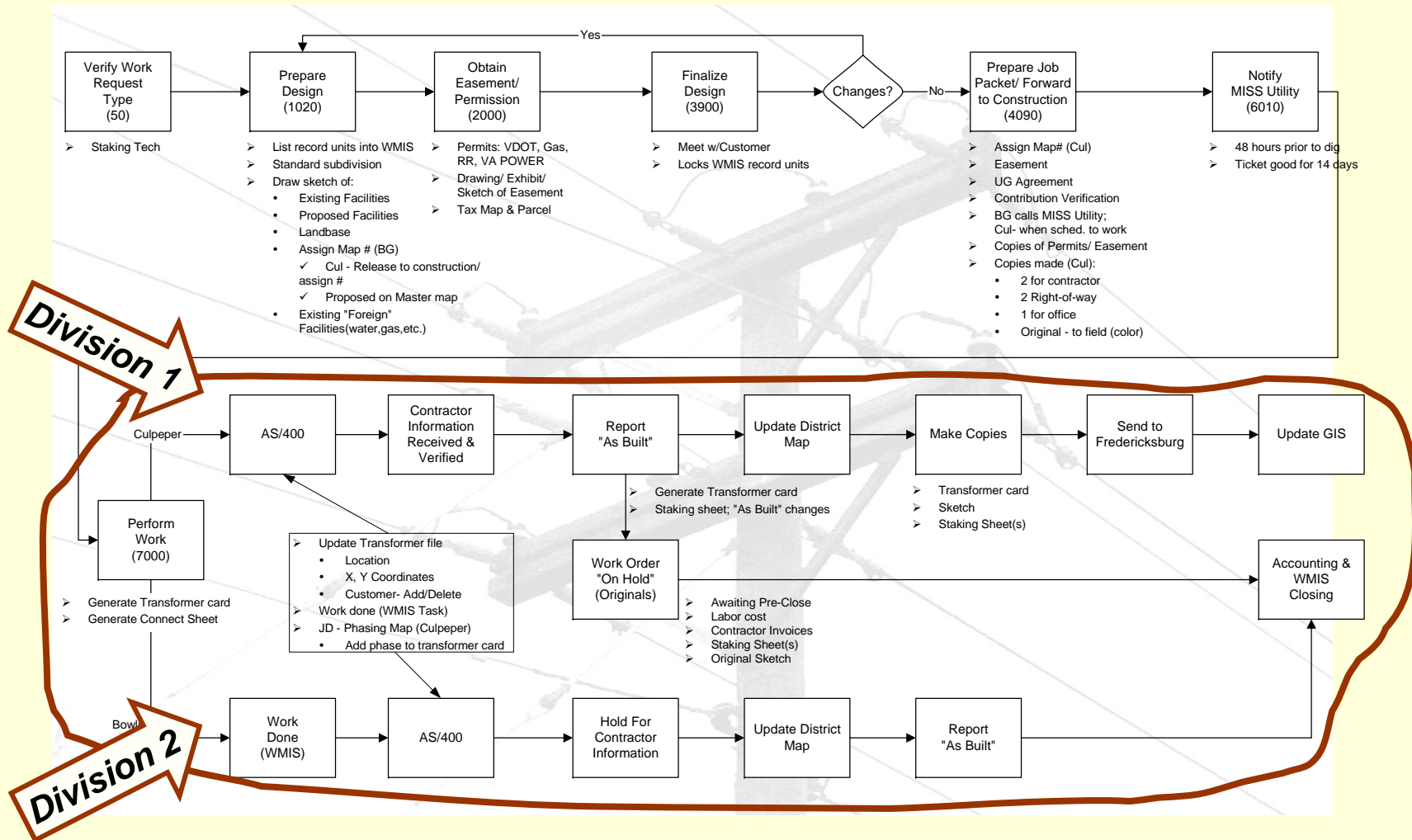


- Determine How Data Will Be Maintained Before Starting Conversion
- Ensure People Are Aware of Its Importance
- Provide the Proper Training
-  • Reengineer the Work Processes
- Analyze Data Quality Often



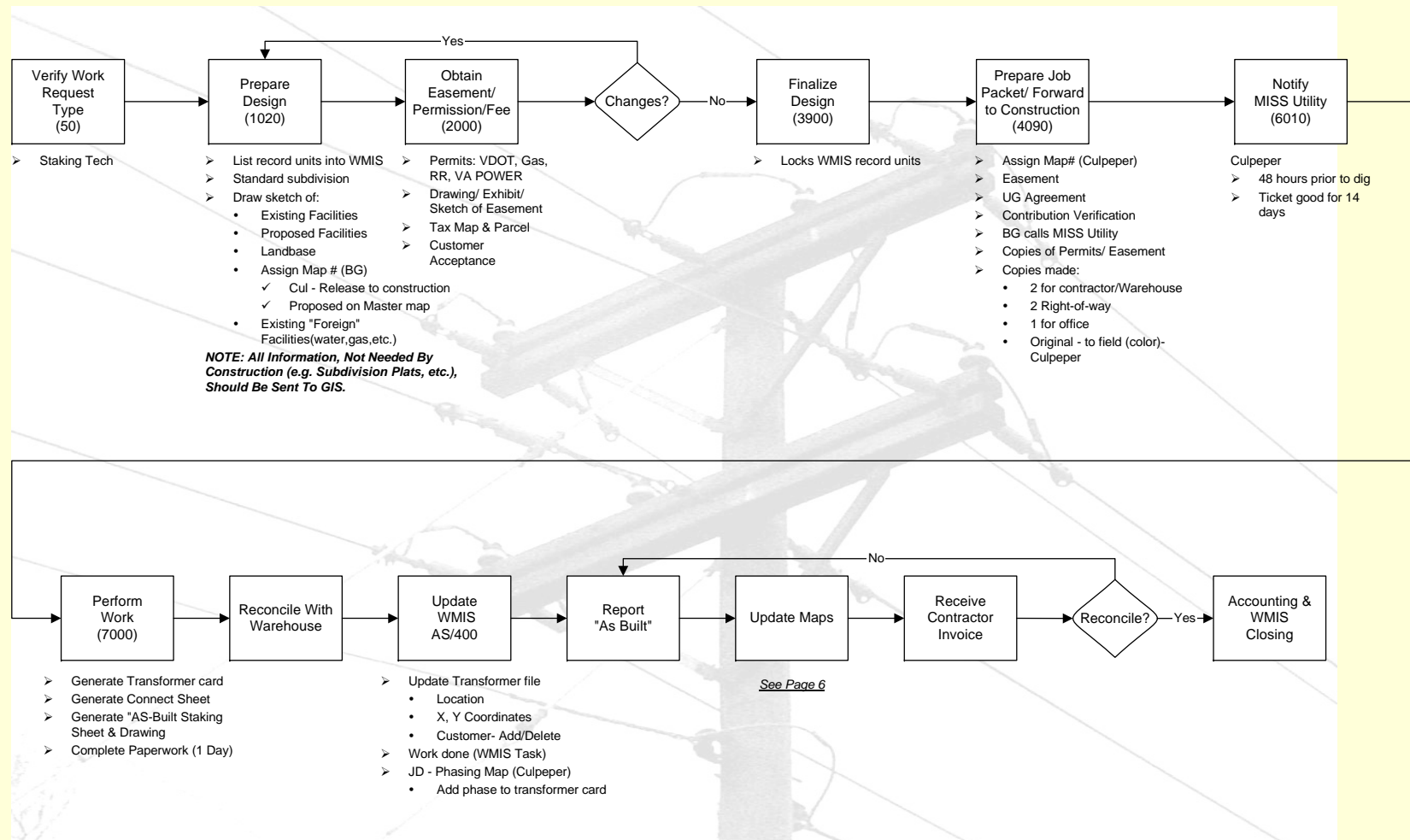
# New Service Process

**Before**



# New Service Process

# After



# Benefits of Quality Data



- Benefits Due to Increased Efficiency
- Operational Benefits
- Strategic Benefits

# Increased Efficiency



- Availability of Accurate and Up to Date Information
- Resources Required for Map Updating Are Reduced
- Mobile Computing Is More Cost Effective Than Providing Paper Copies of Maps

# Operational Benefits



- Multiple Departments Will Access and Use the Same Geographic Data
- Information Available to Management
- Standardization of Data
- Quality Data Can Support:
  - ✓ Scheduling Maintenance
  - ✓ Prioritizing Maintenance Requirements
  - ✓ Strategic Planning Studies
  - ✓ Etc.....

# Strategic Benefits

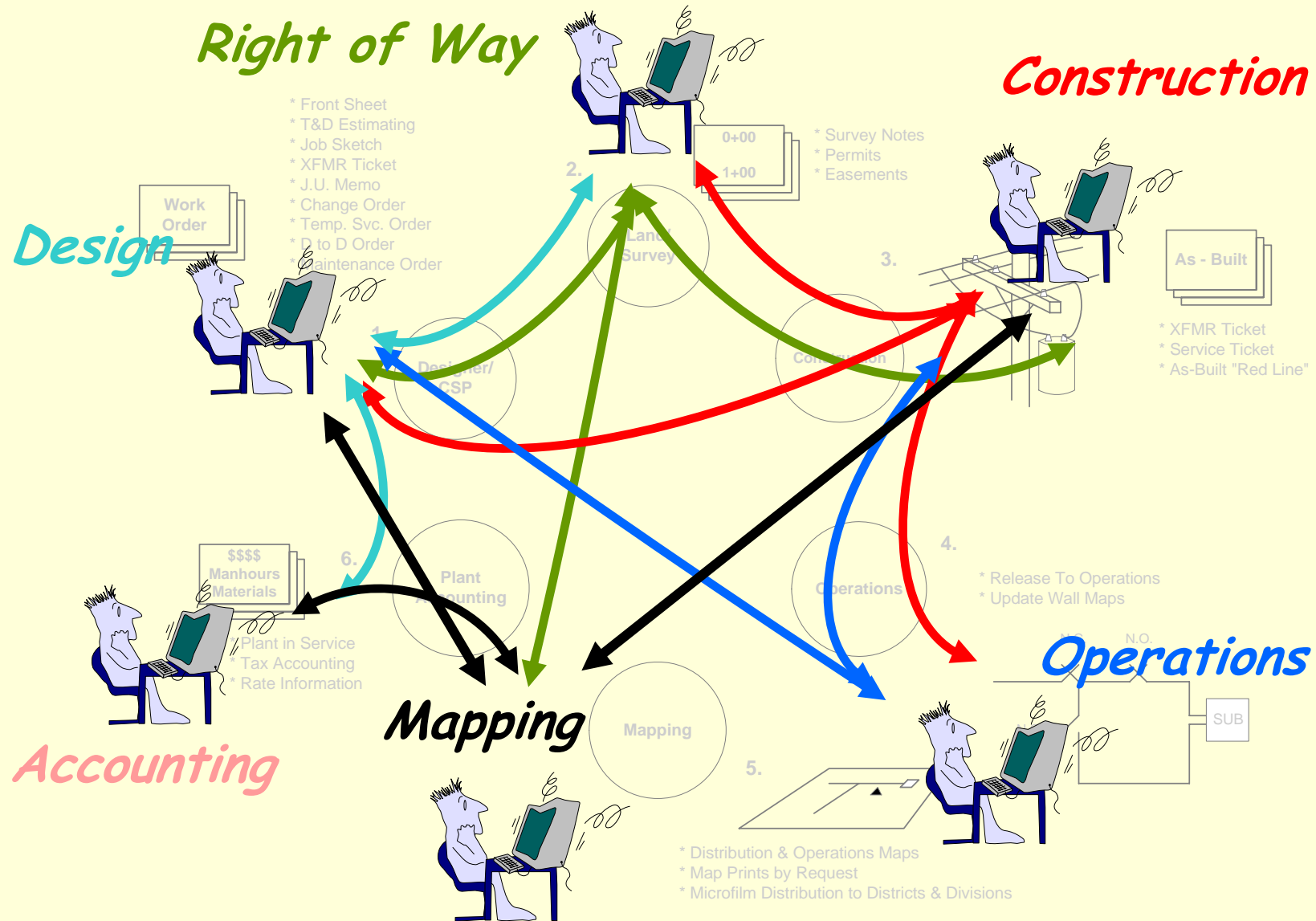


- Building/Maintaining a Corporate Database
- Optimization of Business Processes
- Increased Orientation to the Customer's Needs
- Enhanced Decision-Making Processes



**But, How  
Do People  
Usually  
Work ? ? ?**

# How People Usually Work.....







# How Can Attitudes Be Changed?

- Involve Data “Owners” and “Maintainers” in the Process
- The Data Belongs to the Corporation
- Recognize People for Hard Work
- Data Maintenance Is Everyone's Job. *Should It Be a “Condition” of Employment?*
- Executive Support

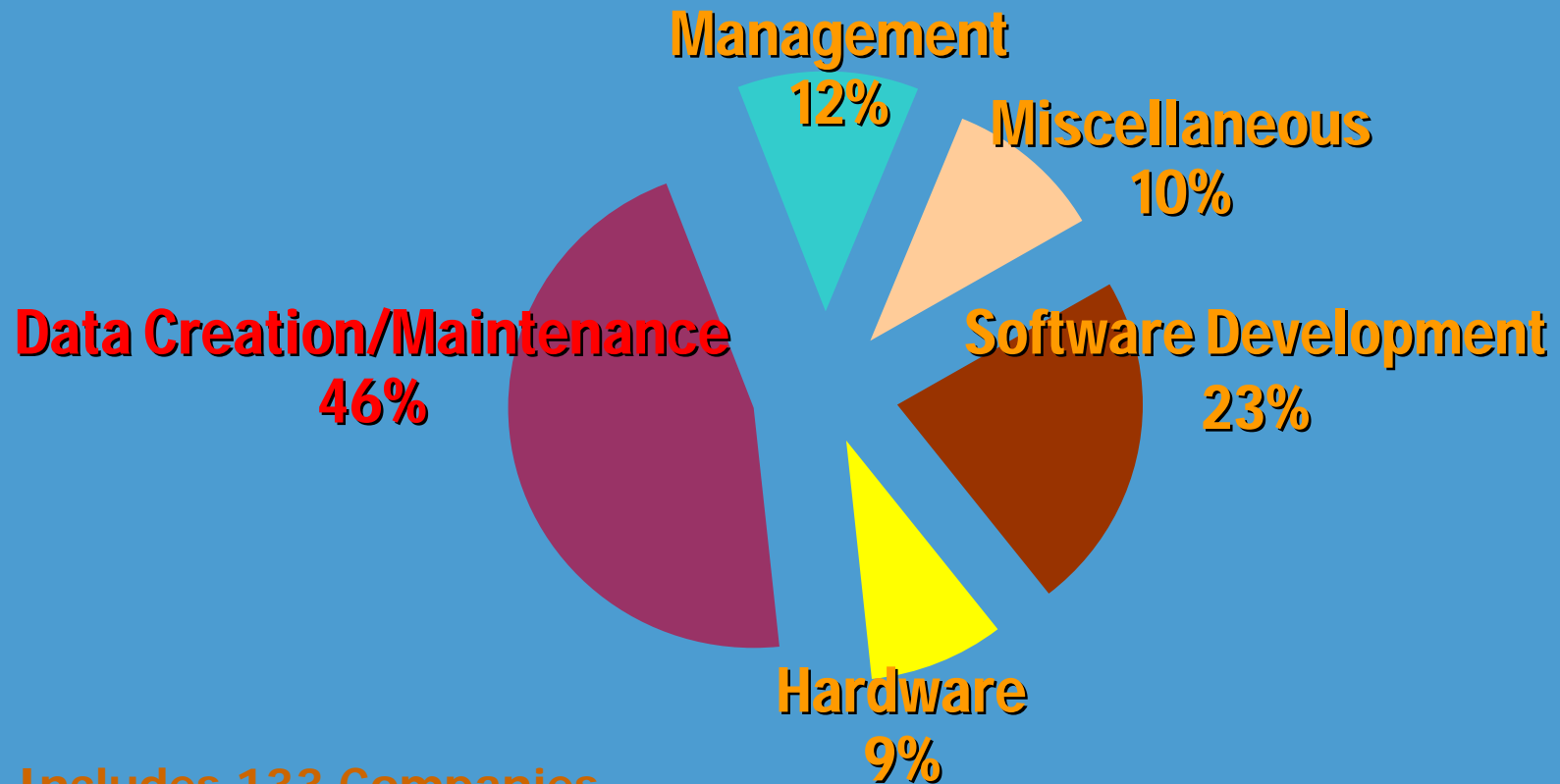


# Economic Information



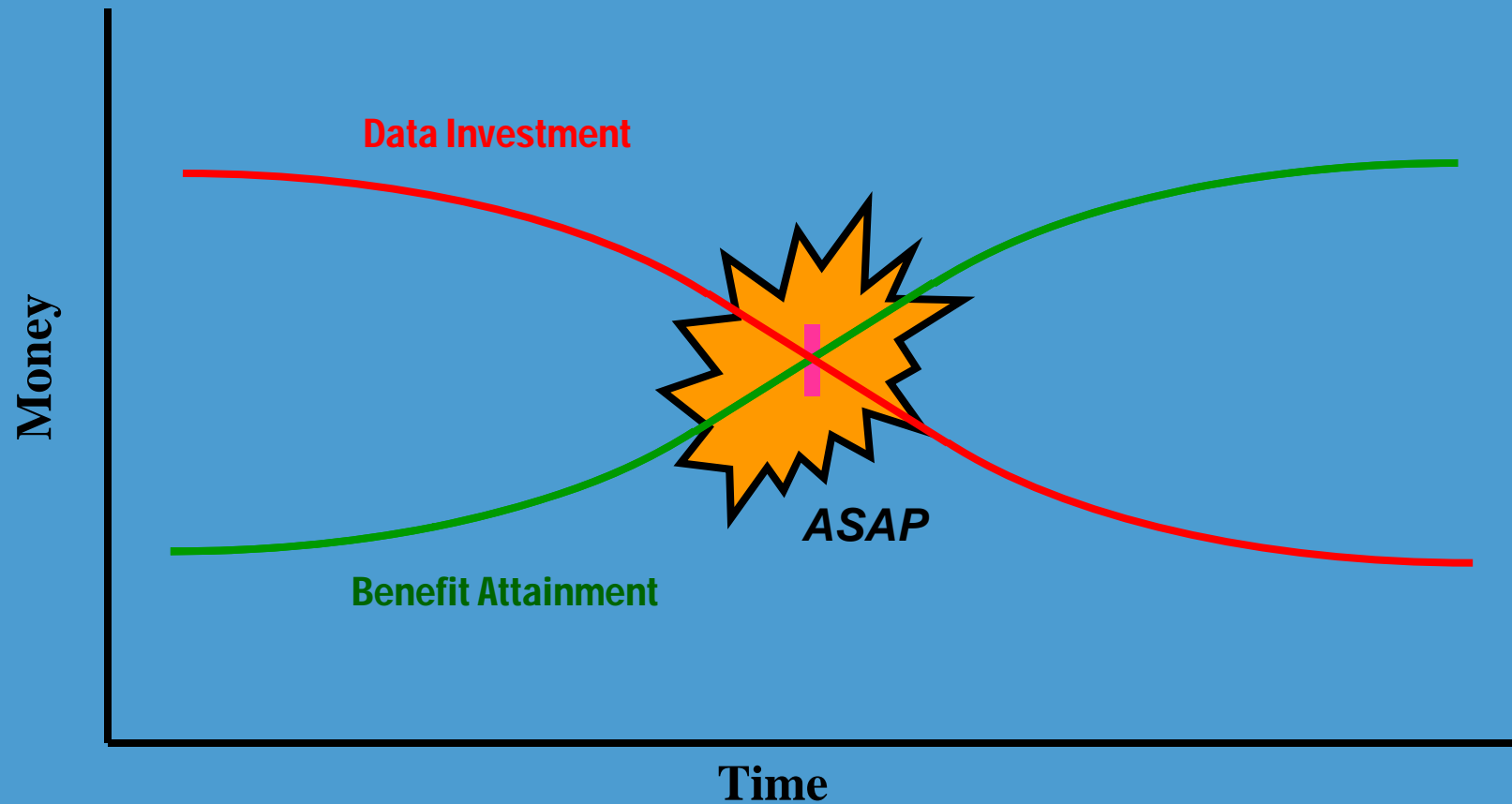
# Typical Project Cost Breakdown

# Project Costs



Includes 133 Companies

# Typical Investment Scenario



# Applications Providing Strategic Benefits:

(GITA's "Geospatial Technology Report", 2004 Edition)



## Top 10 Applications

### Most Recently

1. Trouble Call/Outage Analysis
2. Mobile Work Force Automation
3. Engineering Work Order Design
4. Work Management
5. CIS Integration
6. Mobile GIS Computing
7. Executive Information/Support System/Access
8. Distribution Automation Interface/SCADA Interface
9. Asset Management – Maintenance and Capital
10. Automated Vehicle Location



9. Distribution Automation/SCADA Interface
10. Executive Information/Support System Access

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9. Conversion/Data Capture
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*Tool to Maintain the Data*



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**Applications That Use The Data**

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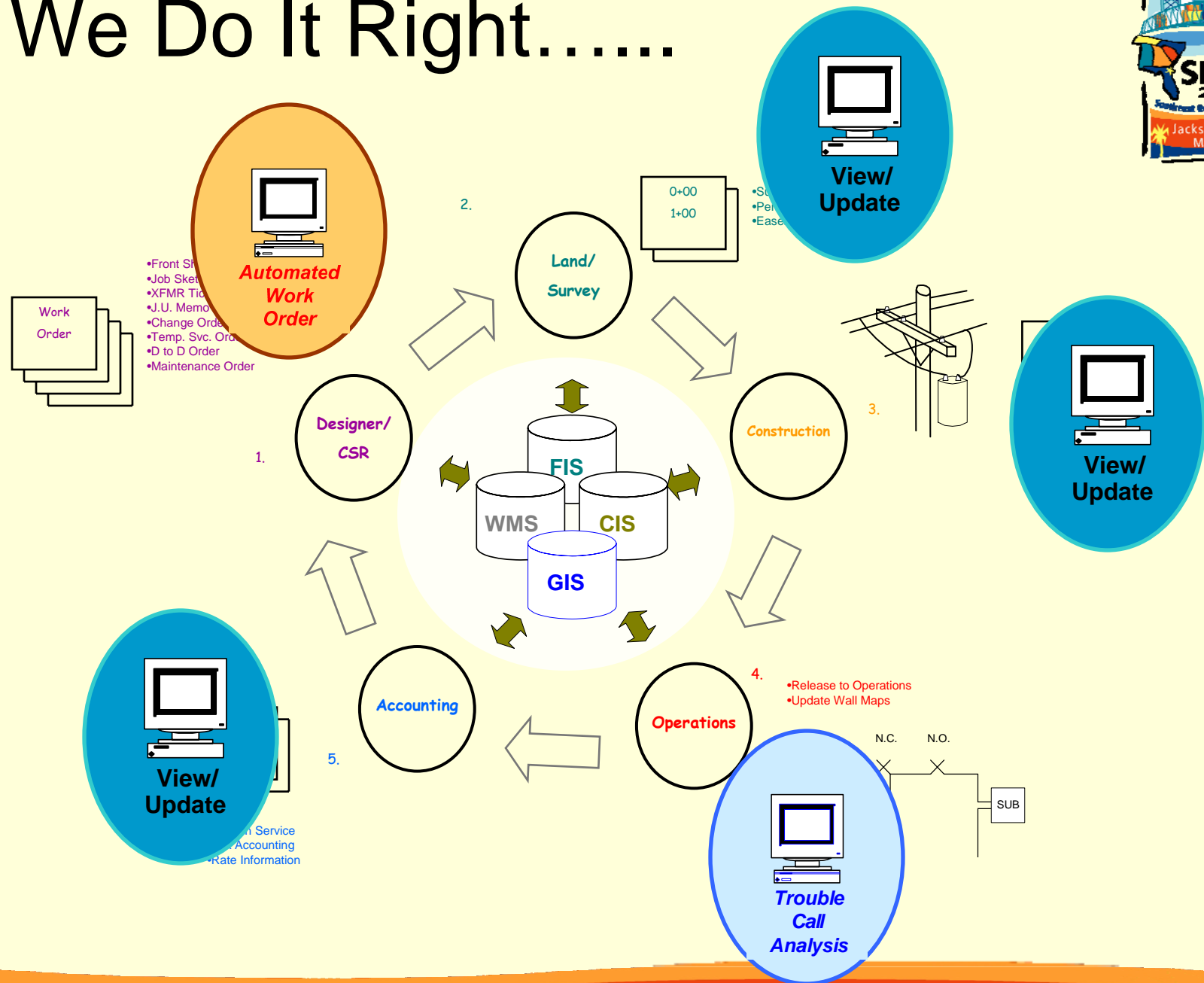


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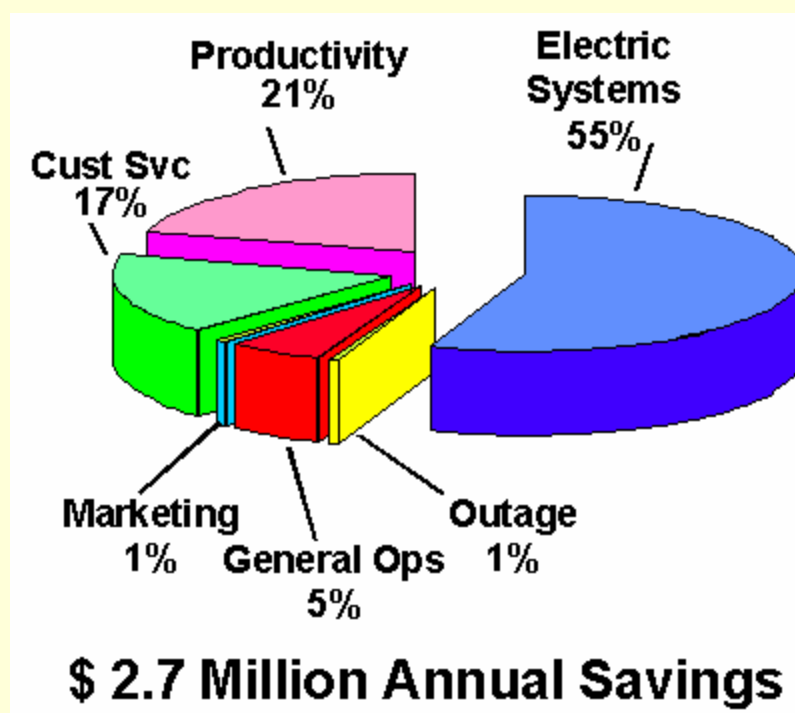
# If We Do It Right.....





# A Case Study - Benefits

## Real Benefits of . . . . .



- Crews having more field time
- Answering customer questions in moments
- Knowing the cause of an outage quickly and sending the closest crew with the right materials and skills
- Calling customers to tell them when power will be restored
- Everyone looking at the same financial information ... from details to summaries
- Selecting and selling the right products based on solid marketing information



*Data Then, Truly Is.....*

*“The Critical Investment”*



# Thank You

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